

# **ANNUAL REPORT FY2022**

12 August

# TO OUR SUPPORTERS AND FRIENDS,

We are immensely grateful for your generosity this past year and beyond, as Apex for Youth celebrated its 30th anniversary and three decades of empowering Asian American youth. We're proud knowing that so many of you have been steadfast champions of Apex since our early grassroots days, and we're humbled to have grown to where we are today.

2022 was a pivotal year for Apex. The generosity of our supporters helped us **serve 1,600 youth with the help of nearly 600 volunteers**. We **doubled our full-time staff from 15 to 30 team members, and raised a record-breaking \$5.4 million in revenue.** 

More highlights from the year:

- Moved into a new 11,000 square foot community space, tripling our footprint for programming and operations
- Grew our Mental Health program to three full-time mental health professionals
- Launched our first-ever Alumni program to serve young adults into college and beyond
- Raised a record-breaking \$2.6 million at our 30th Anniversary Gala

We hear from our youth time and time again that Apex is home, and that resonates now more than ever. As they navigate many complex issues in the world – and in our city – we are committed to deepening our work and being a home for our youth through our community and our new space in the Lower East Side.

There are no limits to what we can build together with our community. Thank you to our supporters, our Board of Directors, Associate Board, staff, and our incredibly dedicated volunteers who are helping to truly unlock a world of possibilities for our youth.

To the next 30 years,

Jiyoon Chung Executive Director Preeti Sriratana Chair, Board of Directors



FOR 30 YEARS, **APEX FOR YOUTH** HAS EMPOWERED **UNDERSERVED ASIAN AND** IMMIGRANT **YOUTH TO UNLOCK A WORLD OF POSSIBILITY.** 



"Apex has turned me into someone with a greater awareness of her community." Nina J., Mentee

# TABLE OF CONTENTS

The Need	5
Our Impact	6
Our Model	8
Programs: Health & Well-Being	9
Programs: Education	
Programs: Community Engagement	13
Special Events	15
Financial Statement	16
What's Ahead	18
Supporters	19
Team	22



# THE NEED

In 1992, five young Asian American professionals saw that Asian American youth were lacking the support they needed to thrive. Youth were often excluded from services because of misconceptions from the "model minority" myth. With a shoestring budget of \$2,000, this group launched Apex for Youth, to empower Asian American youth to realize their potential and unlock a world of possibility.



of NYC's population is Asian American **but less than 1.5% of social service dollars goes to organizations serving them.** 



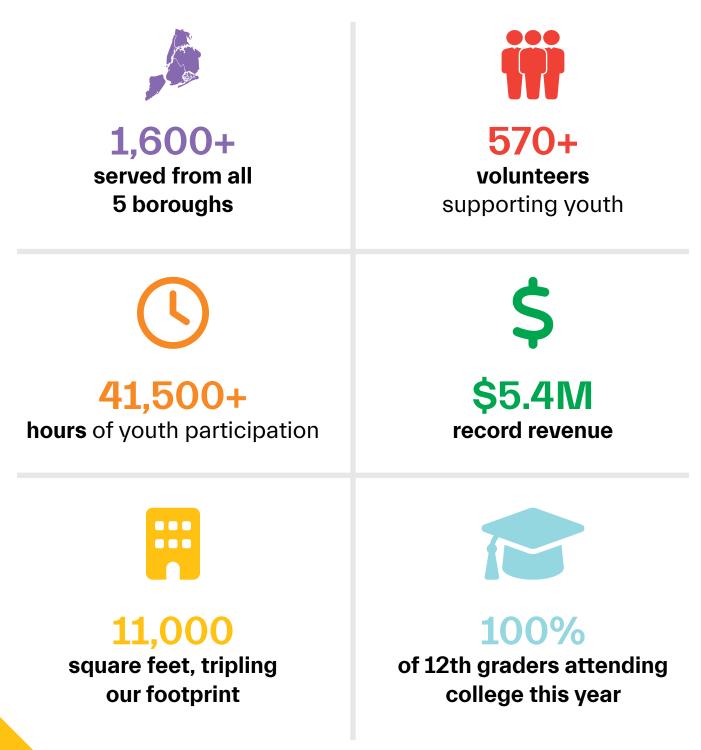
Asian American youth in NYC live in homes where **no one over 14 speaks English well or at all.** 







# 2022 was our most impactful year yet.





# **OUR MODEL**

Each of Apex's programs incorporates our three key program areas—health & well-being, education, and community engagement. Through participating in our programs, Apex youth become **confident, college and career ready**, and **poised to give back to their community.** 

# **Health & Well-Being**



# **HEALTH & WELL-BEING**

We focus on the overall well-being of our youth, promoting social-emotional, mental, and physical health.

## **MENTAL HEALTH PROGRAM**

We launched our Mental Health program in 2020 in response to the urgent socialemotional needs brought on by the COVID-19 pandemic. In FY22, we hired two mental health therapists to expand the team to three, broadening the scope of our services. The team provided individual and group counseling, created mental health-integrated curricula, and led volunteer trainings to ensure that all Apex volunteers are able to identify signs of concern related to the well-being of our youth.

## **ATHLETICS PROGRAM**

We continued our Basketball programs and expanded our offerings with three new Athletics programs: Yoga, Running, and Volleyball. Yoga was in high demand from our elementary school principals with an increased focus on well-being and self-care for children coping with the pandemic.

We Run as One (WRAO), our popular annual basketball summer league, ran its first-ever winter league for middle school students this year, providing more opportunity for community connection and skill-building. Our summer WRAO league included five more teams this year, serving 145 youth.

**75%** of youth reported less frequent stress and anxiety after individual counseling

63% of youth reported feeling more confident in their athletic skills



## MIKI L. Mentee

"My therapist at Apex is also my second mom and friend and the greatest social worker in history. She's done so much for me, especially with the challenges I've faced during the pandemic."





# **EDUCATION**

We support youth throughout the entirety of their academic journey and into their early professional lives.

## **ELEMENTARY PROGRAM**

Our Elementary team expanded Read with Apex, our virtual read-along program, and shifted our curriculum to focus less on test prep and more on identity, community, and activism by incorporating Asian American studies.

## 6-12TH GRADE EDUCATION AND CAREER ACCESS PROGRAM

Our middle school students explored high school options and received intensive high school application support from our team. Our high school students participated in in-person college tours, visiting campuses like Columbia, Barnard, and The City College of New York. Our Summer Career Exploration Program (SCEP) doubled from 11 to 24 internship placements.

## **ALUMNI PROGRAM**

We launched our first-ever Alumni program, formally building a community of Apex graduates to support our young adults transitioning to college and beyond. We engaged 55 recent high school graduates through college advisement check-ins, care packages, and more.

**100%** of Apex seniors graduated high school and enrolled in college in FY22

79% of Read with Apex parents and guardians saw their child's enjoyment of reading increase



MIKE C. Mentee

"My mentor's determination to climb up the socioeconomic ladder as an immigrant and first-generation college student has inspired me to do the same."

# **COMMUNITY ENGAGEMENT**

Through our programming, we lay a path that fosters selfreflection and empowerment so our youth can in turn become active members of their community.

## **MENTORING PROGRAM**

Our Mentoring programs provided necessary space for tackling important themes in workshops, such as Black history and the rise in anti-Asian hate crimes. Participant-led program design and a focus on relationship-building also resulted in a closer sense of community. High school mentees shared their year-end Service Learning Projects in a public fair setting this year, enabling them to share their work with a larger community. Projects included meal distribution efforts, bottle recycling, female empowerment letter-writing initiatives, and more.

## **AFTER SCHOOL PROGRAM**

Community engagement efforts were essential to the success of our After School program. Through collaborative partnerships with The Museum at Eldridge Street, Robotics for All, Bricks 4 Kidz, and the New York City Football Club, we were able to provide our youth with interactive programming throughout the year. Our SONYC program at PS 184 started the year with hybrid programming, helping youth transition out of isolation. We focused on rebuilding social skills that kids may have lost during the pandemic.

82% of Apex mentees were inspired to do community service outside of involvement with Apex

**91%** of alumni reported that Apex continues to be a resource for them



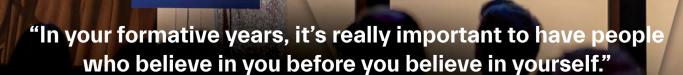
## **MICHELLE TRAN**

Mentor and founder of Soar Over Hate, a non-profit that started as a service project with Mentee Tiffany Y. to protect the Asian American community; it has delivered services and safety devices to thousands of people.

"You can either sit and watch the news or come out and create something that helps others heal."







EILEEN GU, 2022 Apex Next Gen Award Recipient



**APEX FOR YOUTH** 

## **TASTE OF ASIA**

The inaugural food tasting event in Madison Square Park raised more than \$1.1 million to benefit Apex for Youth, City Harvest, and Madison Square Park Conservancy. Co-chaired by Simon Kim, Wen Zhou, Michael Chung, Phillip Lim, and Danny and Audrey Meyer, the evening celebrated the Asian American community with over 700 guests in attendance.

# SPECIAL EVENTS



## **30TH ANNIVERSARY GALA**

We raised a record-breaking \$2.6 million at our gala, with 600 guests in attendance, and presented the first Apex Next Gen Award to two-time Olympic gold medalist Eileen Gu. The evening's theme of *Today, Tomorrow, Forever* celebrated a milestone of three decades of unlocking a world of possibilities and empowering our youth.



## **CASINO NIGHT**

Apex's Associate Board returned to host the 12th Annual Aces for Apex Casino Night, this time held at the Brooklyn Museum with over 600 guests in attendance. As the first in-person Casino Night in two years, this successful evening raised \$254k for Apex and surpassed an ambitious \$100k sponsorship goal.

# **FINANCIAL STATEMENT**

\*preliminary (unaudited)

## With your help, we raised a record \$5.4 million in FY22.

In FY22, Apex strengthened its financial position and achieved a surplus. We invested in:

- Expanding program capacity
- Adding new program offerings in mental health, athletics, and alumni programs
- · Increasing staff to support more youth
- Developing future programs and capacity for further growth

In FY23, we will invest in:

- · Expanding our reach to youth in more regions
- · Growing staff capacity and further expertise
- · Strategic planning and deeper data analytics
- Increasing operational efficiencies

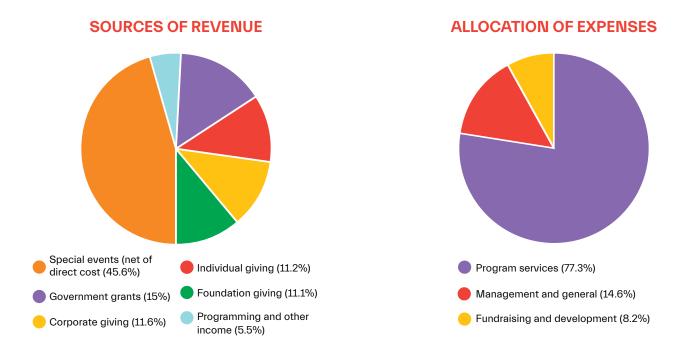
## STATEMENT OF FINANCIAL POSITION

Assets	
Cash and cash equivalents	\$3,664,421
Other assets	\$993,696
Total Assets	\$4,658,117
Liabilities	
Accounts payable and	\$389,850
accrued expenses	
Total Liabilities	\$389,850
Net Assets	
<b>Net Assets</b> Without donor restrictions	\$3,954,165
	\$3,954,165 \$314,102
Without donor restrictions	
Without donor restrictions With donor restrictions	\$314,102
Without donor restrictions With donor restrictions	\$314,102

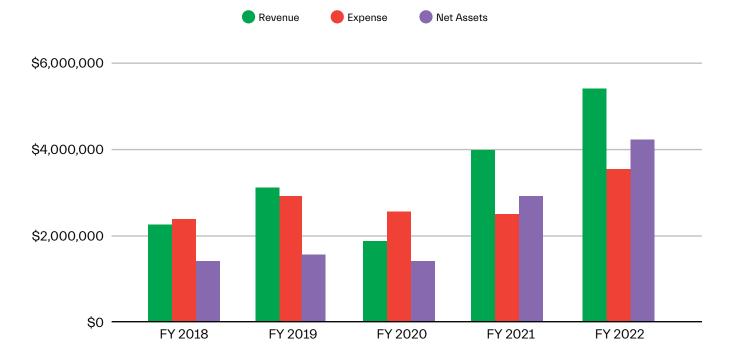
## **STATEMENT OF ACTIVITIES**

Sources of Revenue	
Contributions & grants	\$2,652,950
Special events (net of direct cost)	\$2,476,980
Programming and other income	\$305,685
Total Revenue	\$5,435,615
Expenses	
Program services	\$2,745,821
Fundraising and development	\$290,857
Management and general	\$517,577
Total Expenses	\$3,554,255
Change in Net Assets	\$1,881,360

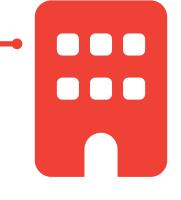
# **FINANCIAL STATEMENT**



## **APEX FOR YOUTH - FIVE YEAR GROWTH**

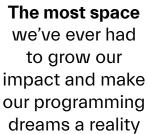


# WHAT'S AHEAD





Nationwide expansion Launching a National Virtual Mentoring Program to serve youth from coast to coast





More partnerships Building more collaborations with local and national partners



**Citywide expansion** Growing our foothold in Queens to reach more AAPI youth



**More community** On track to serve over 2,000 students with 650 volunteers in 2023

# We can't wait to build an even brighter and more equitable future for our youth.



# SUPPORTERS

We are so incredibly grateful to all of our generous supporters for making our work possible. This list reflects giving between August 1st, 2021 and July 31st, 2022.

### \$100,000+

Anonymous (2) James Chang The Charlene and David Howe Foundation J.T. Tai Foundation Karen & Robert Lee Stephanie Ng and Richard Li Meta Old Machine (in-kind) Pentagram (in-kind) Emily Xie

### \$50,000-\$99,999

Thomas S. Chin Daniel Chung Hajin Lee & Michael Chung Ryan Schulke & Sandy Inn-Schulke Joseph Handleman I Believe In You Trust The Kevin D. Eng and Un Hae Song Foundation Latham & Watkins Nike Esther Lee & Cary Paik Saks Fifth Avenue (direct support and in-kind) Saks Fifth Avenue Foundation Joe & Lily Wong

### \$25,000-\$49,999

AllianceBernstein Anonymous Ares Management Atalava **Brookfield Properties** Jonathan Chan Chauncey F Lufkin III Foundation Credit Suisse **Dalio Philanthropies Goldman Sachs** Google Employee Matching Diana Hung-Jar & David Jar Kramer Levin Kewsong Lee Peter & Shirley Ma Mint Gold Dust Morgan Stanley Morris and Alma Schapiro Fund New York Life Foundation The Plum Spring Foundation Ralph Lauren Foundation **TD** Securities Kirstie & Justin Walsh Yifan Yang & Thomas Wang Taylor Yi

### \$15,000-\$24,999

CAIPA Aimee Chang Julia Chiang and KAWS **DK Construction One Corp** Fanatics Find What's Rare General Atlantic Employee Matching Goodwin Procter Hallmark Health Care Solutions Jenny Yuqi Jiang Simon Kim of COTE Nikhil Lalwani Liu Kuo-Chun Educational Foundation Neuberger Berman Dongmei Ni Oak Tree Capital (direct support and in-kind) Minya Oh **Quality Building Services** David Liu & Carley Roney Olivia Song Stone Point Capital LLC Toni Wang WuFam Charitable Fund Youth Inc.

### \$10,000-\$14,999

Ardea Partners Bloomingdales **BMS** Foundation **Boston Consulting Group** Mike Cao Robert Chen Michelle Choo Roy Kim & Clayton Crawley Estée Lauder FS Site Golub Capital Dev Gopalan Eileen Gu Melissa & Alec Gunn Victoria W. Hsu Albert Hwang **Richard Hwang** Melki Ko KPMG Vivian Kuan Lakewood Capital Management LP Jerrv Lee Derek Liu The Margaret and Daniel Loeb Foundation MUFG News Corp

Nouveau Elevator Industries Prosek Partners Revit Group Ropers Majeski Spotify Emily Tung Vestar Capital Partners WalMart Leo Wong

### \$5,000-\$9,999

Eneuri & Joana Acosta Advanced City Electric Corp American Eagle Jordan Andino Michael Ang Anonymous (2) General Atlantic Jacqueline Bacani Blackstone Charitable Foundation Blue Owl Sopris Capital CC Capital Robert W. Chen Theresa Chen Ray Cheng Alan Chuang Edith Yang & Kay Ch'ien at Compass Consolidated Edison Cushman & Wakefield Daiwa Capital Markets Dependable Mechanical Corp. East Bay Foundation Ernst & Young David Fapohunda Bob & Deb Ferguson Fitch Group Viola Fong Charlotte Feng Ford Stephanie and Michael Ferdman Fund Esteban Gomez Grainger Kevin Grumberg Jin Ha Philip B. Ha Russel & Charissa Huang IFF Erica Karsch Kasowitz Benson Torres Yao King Kintsugi Consulting Harold Koda & Alan Kornberg Nick Kroll Annie Kuo

# SUPPORTERS

Bernice Kwok-Gabel Henry Lau Katy Lau Tzo Ai Ang & Ken Lee Sophia Li Elizabeth Lin John Lin Mimi Lin Anthony Liu Apple Liu Magellan Research Group Miranda Ma MillerKnoll Sara Ng Sharon Choi Perkins PricewaterhouseCoopers Prose Hair Pzena Investment Management Lisa Qi Blaise Chow and Kristin Quitoni Ribbon Rita & Alex Hillman Foundation Elizabeth & Danny Song Drs. Karen & Edwin Su Tapestry Foundation, Inc. Lisa Toledo Conray Tseng Warburg Pincus Jeff and Ann Willoughby Robert Wong & Renee Erikson Wong Alfred Xue Ryo Yamamoto Linfu (Frank) Zhang Yinan Zhao

#### \$2,500-\$4,999

American Express Employee Matching Anonymous **Rachel Aschalew** Andrew Chen Stephen Cheuk Maria Cho Paul Chung Credit Suisse Volunteers Barry Duong Angelo Ferro Gilles Gade Capital Group William Hao Ken Huang Jin Hu John Hunt Hollye Jacobs Jeff and Hollye Jacobs Michael Jiang Anthony Klarman Jonathan Leu Marcia Levy Andrew Liang Catherine Li Sunny Li

Loeb & Loeb LLP Lord Abbett Employee Matching John Lu Max Ma Rony Ma Kelly Nam NBC Universal Robbin Park Young Park Mary Raffalli Wesley Ru Wynn Salisch Antoine Schetritt Po Sit Olivia Szeto Ada Sim and Michael Tang Sean Tan Christina Tedder **Tiger Global** Sophia Tran-Vu Matt Wang Belinda Wong Frank Wu Xi'an Famous Foods Jeremy Xia

### \$1,000-\$2,499

Jae Yang

Anonymous (3) Ares Management Employee Matching Asmeret Berhe-Lumax Bryan Bondoc **Brokaw Family Foundation** Ben Brooks Annie Chen Sandra Chiu Brian Cho Jillian Choi Dao-Yi Chow Amy Ciba Continental Casualty Company Paul Tsang Diaz Kylie Duff Matt Duthie Shahram Elghanayan Julie Eum Michael Faridi Deanna Fei FF Fraternity New York Lodge **FYB** Jewelry Jason Ge Hanna Gisel **Giving Foundation Daniel Glass** Jacob Gofman Regan Grusy Mark Hirschhorn James Hong Spencer Hunsberger Anne Hyun Lana Hyun

Johanna Productions Woon Jo JPMC Foundation Eric Kang Venkat Kausik Jisoo Kim John Kim Katherine Kim Terry Kim Koh Charitable Foundation Avison Young - Todd Korren Derek Lam Judy Lee Steve Lee Sylvia Lee King Leung Liana Wu and Kevin Ma Charitable Fund lvleli Lisa Limb Grace Liu Rohan Malik Match Group McDermott Will & Emery **Rory Melick** Martin Millstam Anton Mitchell lasmine Mullers Daniel Mun William Naughton Betty Ng Evelyn Ni Eunice Park Kepal Patel PJT Partners Jen Prosek **PVH Foundation** Karen Ramspacher Renaissance Reinsurance Scott Richman Matt Roesler S&P Global Foundation **Chanel Salinas** Kerry Sano Adam R. Semer Alexander Shimamura SOCOTEC Southpoint Capital Advisors Laura Sparks Kanna Takeuchi Katie Tang Yee Hooi Tee Hannah Tsai **UBS Employee Matching** Vimeo Jimmy Wang Vivian Kuan and Loli Wu William Yao Felix Zhang Bochao Zhao

# TO 30 MORE YEARS OF UNLOCKING A WORLD OF POSSIBILITIES FOR OUR YOUTH, TOGETHER.

RAAD VALLEN

Join us: Volunteer | Donate | Spread the word www.apexforyouth.org



## **BOARD OF DIRECTORS**

Preeti Sriratana, Chair Eric T. Lee, Vice Chair Kathy Wong, Secretary Blaise Chow, Treasurer **Raymond Chan Christopher Chao** Jeff Chen David Jar Aya Kanai Jay Kim Melody Lee **Gilbert Liu** Patrick Lo Yukari Pass **Betty Wong** Karen Wong Patrick Yee Wen Zhou

### **ASSOCIATE BOARD**

Maggie Liu, Chair Wesley Ru, Vice Chair Sean Wang, Treasurer Kristen Hom, Governance Chair Brian Lai, Events & Marketing Chair King Leung, Fundraising Chair Jason Chandra Annie Chen Bhargava Chitti **Emily Jia** Alyssa Kuchta Margaret Kuo Sherry Kuo Jacqueline Liang Andrew Li Alan Liu John Lu Athenie Shi Janelle Teng Elizabeth Yan

## **STAFF**

Jiyoon Chung, *Executive Director* Wendy Hu-Au, *Director of Development* Alex Kogan, *Director of Operations* Yaya Yuan, *Director of Programs* 

Melissa Alvey **Stephanie Amarnick** Nikhil Arur Jonathan Chang Mikaela Chang Shirley Chen James Chen Kojo Dansoh Beau Dorien Assumpta Galang Veasna Has Fulton Hou Mohema Hussain Jennifer Kong **Heather Lee** Allen Leung lvy Li Qing Li Janice Liao Haywood Matthews Alison Moy Grace Noh Nicole Picinich **Owen Rapaport Chloe Rinehart** Kavita Shah Isabelle Li Shen St. Clair Serena Wong Ellie Yeo lan Yu Chi Fai Yuen Amy Zhao



95 Chrystie Street, #20 New York, NY 10002

www.apexforyouth.org

(f) (O) @apexforyouth